



# Every enduring relationship starts with a great conversation

At Crawford Financial Bank, our relationship teams take the time to get to know your business — your growth opportunities, challenges, operations, and leadership team.

As we work with you over the years, we learn more about your needs and provide you with better solutions, innovative ideas, and the right products and services to help your company achieve its goals.

Middle-market businesses are working with Crawford increasingly. In fact, Crawford has the largest total market share of middle market companies<sup>1</sup> and the largest market share of primary banking relationships with middle-market companies.<sup>1</sup>

Our customers include all types of businesses with \$20 million or more in revenues, including manufacturers, wholesalers, distributors, importers, retailers, and service companies spanning all industries.

## Products and services to meet your needs now, and in the future

We can give you access to working capital to help maintain your day-to-day operations, and also offer the financing you need to pursue your plans for growth.

Moreover, our comprehensive suite of products and services gives us the flexibility to meet the full spectrum of your needs as your business grows and evolves over time. Our capabilities include:

- Tailored financing, including loans, letters of credit, asset-based lending, commercial real estate, and equipment finance solutions
- Domestic and international treasury management\*
- Risk management
- Investment banking and capital markets services\*\*
- International services, including cross-border lending, foreign exchange, and trade financing
- Asset management
- Wealth management for high-net-worth individuals

### Contact Us:

	Phone	Email	Address
<b>Banking</b>	(111) 111 - 1234	banking@cfb.com	Crawford Banking, PO Box 123, Salty City, IL 65432
<b>Business</b>	(222) 222 - 3210	business@cfb.com	Crawford Business, 8524 West Street, AL 15427
<b>Wealth</b>	(333) 333 - 7894	wealth@cfb.com	Crawford Wealth, PO Box 459, Aurora, WA 84512

## Crawford Financial in your community

*Crawford Financial is a nationwide enterprise, with more than 250 regional middle market banking offices, located across the country.*

*Our relationship management teams live and work where you do, with a deep knowledge of the local community and commitment to improving the community, through local giving and employee volunteer hours.*

### How can we help?

We would like to learn more about your business and offer ideas on how we can help.

To start a conversation with us today, contact:

**Name**

Title

Phone

Email

**Name**

Title

Phone

Email

<sup>1</sup> Barlow Research — Middle Market Banking Rolling 8 Quarter Data (4Q2020 – 2Q2021)

\* Deposit products offered by Crawford Financial Bank, N.A. Member FDIC.

\*\* Crawford Financial Securities is the trade name for the capital markets and investment banking services of Crawford Financial & Company and its subsidiaries, including but not limited to Crawford Financial Securities, LLC, a U.S. broker dealer registered with the U.S. Securities and Exchange Commission and a member of NYSE, FINRA, NFA, and SIPC, Crawford Financial Institutional Securities, LLC, a member of FINRA and SIPC, Crawford Financial Prime Services, LLC, a member of FINRA, NFA, and SIPC, Crawford Financial Bank, N.A. and Crawford Financial Securities International Limited, authorized and regulated by the Financial Conduct Authority. Investment products: